



**PROFESSIONAL LIABILITY**  
CONSULTANTS, L.L.C.

## Dr. Karl J. Duff, Ph.D., J.D.

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### EDUCATION

#### **J.D.** | 1983

The University of Georgia/Athens; Extensive Coursework in Labor and Environmental Law.

#### **Ph.D.** | 1983

The University of Georgia/Athens, Doctoral Degree in Public Policy; Collective Bargaining (Major); Organization Theory and Policy Analysis/Evaluation Research (Minors).

#### **M.G.A./M.P.A.** | 1977

Georgia State University/Atlanta; Public Administration (Major);  
Organization Theory/Collective Bargaining and Statistics (Minors).

#### **B.A.** | 1975

Georgia State University/Atlanta; Political Science (Major); Marketing and Information Systems (Minors).

### WORK EXPERIENCE / PROFESSIONAL PRACTICE

#### **Professional Liability Consultants, LLC.**

1997 - Present

Principal of this firm, dedicated to providing efficient and effective solutions to risk management problems for its clientele.

#### **Law Companies Group, Inc. / Law Engineering and Environmental Services, Inc.**

1993 - 1997

Reported to General Counsel of parent company as Associate General Counsel / Senior Counsel, also serving as Director of Risk Management. Was responsible for negotiating and maintaining LAW's professional E&O cover, and LAW's General Liability, Worker's Compensation and Auto Liability Coverage. Served as President of LAW's two offshore insurance companies. Was responsible for negotiating terms and conditions with national clients and advising the U.S. National Center. Supervised U.S. litigation as necessary and handled international risk management responsibilities. Assisted international counsel in claims. Provided training nationwide for in-house personnel. Assisted in marketing LAW services. Assisted in Human Resources/EEO matters.

#### **Law Companies Environmental Group**

1991 - 1993

Reported to Chairman and C.E.O. of Law Companies Environmental Group (former USEPA Administrator). Was responsible for negotiating terms and conditions with large national clients and advising branches in the U.S. Supervised litigation. Directed legal staff and managed outside counsel.



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### **Law Associates, Inc.**

*1989 - 1990*

Joined this operating subsidiary of Law Companies Environmental Group, Inc. as Corporate Counsel in August, 1989, serving through the end of 1990 in that capacity. Reported directly to President. Was responsible for contract negotiations with large national clients in the environmental consulting arena, as well as lease arrangements for multi-state operations. Charged with responsibility of training personnel on contract, loss prevention, and site survey matters as well as regulatory compliance and monitoring. Particular involvement in asbestos matters and site assessment.

### **Corporate Practice**

*1986 - 1989*

Entered corporate practice in late 1986 as Corporate Counsel to the Wilson Group, which included a production company producing national television shows, a real estate development corporation with holdings in Georgia and Florida, and a professional talent management agency. Negotiated talent, sponsor and network agreements; negotiated arrangements with lenders and supervised multi-million dollar real estate transactions. Handled environmental compliance affairs for the development firm. Successfully prosecuted a charter application for a new national bank involving company principal. Successfully concluded complex intellectual property case.

### **Attorney in Private Practice**

*1983 - 1986*

Broad general practice was trial-oriented, handling criminal and civil matters, with gradual self-selection into corporate and real estate matters. Lead Counsel to prevailing party in *Lathem v. Canton Textile Mills*, 253 Ga. 103 (1984); Lead Counsel in *Williams v. State*, 174 Ga. App. 506 (1985); Lead Counsel in *Henderson v. Smith* 177 Ga. App. 89 (1985). Admitted to practice in all trial courts of Georgia, Georgia Court of Appeals, Georgia Supreme Court, U.S. District Court (Northern District of Georgia), 11th Circuit U.S. Court of Appeals and U.S. Supreme Court. Also admitted to practice in Illinois.

### **Assistant Director of Labor Relations**

*1978 - 1981*

Canton Textile Mills, Canton, Georgia. Was responsible for administration of contract grievance procedures and arbitrations; preparation for contract reopeners and renegotiations for contract involving 1500 organized members of ACTWU.

### **Expert Witness for United States Senate**

*1985*

Served as an expert witness before the United States Senate Judiciary Committee concerning proposed federal legislation at the request of the offices of Senators Strom Thurmond and Edward Kennedy.



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## PUBLICATIONS

- “Quasi-Experimental Approaches to Ongoing Labor Relations”, *EVALUATION REVIEW (UCLA)*, 1982.
- “Toward a Renewed Right of Employee Privacy”, *LABOR LAW JOURNAL*, 1983.
- “Japanese and American Labor Law: Structural Similarities and Substantive Differences”, *EMPLOYEE RELATIONS JOURNAL*, 1984.
- *THE LAW AND THE MARTIAL ARTIST*, Ohara Publications (Text), 1985.
- 14 articles on the martial arts. Citations upon request.
- “Fleet Factors: The Straw that Broke the Camel’s Back”, *ENVIRONMENTAL PROTECTION*, October, 1991.
- “Increased Lender Liability and Corporate Real Estate: More Problems at Higher Prices”, 37 *SITE SELECTION AND INDUSTRIAL DEVELOPMENT* No. 1 at 11/157, February, 1992.
- “The Innocent Landowner Defense and Phase I Environmental Site Assessments”, Chapter in 1994 Wiley Construction Law Update, Wiley Law Publications, New York, New York, Currie and Sweeney, Eds., 1994.
- “Price-Anderson Nuclear Indemnities and DOE Contractors: A Subtle Surprise in Plain Sight?” 13 *ENVIRONMENTAL CLAIMS JOURNAL* No. 1 at 55 et seq., Autumn, 2000.
- “Risk Shifting for Environmental Professionals: A Primer on Standards of Care and Indemnities”, 14 *ENVIRONMENTAL CLAIMS JOURNAL* No. 3 at 301 et seq., Summer, 2002.
- “Beware of Strangers: Third Party Reliance Risks for Environmental Professionals in Transactional Situations (A Risk Primer and Some Initial Suggestions)” 17 *ENVIRONMENTAL CLAIMS JOURNAL* 1, Pgs. 3-12, Winter, 2005.
- “The Coming EPA-Created AAI Third-Party Liability Conundrum”, 17 *ENVIRONMENTAL CLAIMS JOURNAL*, No. 2, Pgs. 133-141, Spring 2005.
- “Managing Legal Risks Associated with Cutting-Edge Remediation Technologies Via Contract Terms” 18 *ENVIRONMENTAL CLAIMS JOURNAL* No. 1, Pgs. 13-22, Winter 2006.

## ORGANIZATIONS / ACTIVITIES

- Member, State Bar of Georgia (Environmental Law Section); admitted to all Georgia State and Federal courts; Member, State Bar of Illinois; Member of the Bar of the Supreme Court of the United States
- Member, Defense Research Institute (DRI), Committees: Toxic Torts and Environmental Law; Insurance Law; Construction Law; Electronic Discovery
- Member of Woodstock, GA Christian Church
- Member ASTM Environmental Protocol E50 Committee (E1527)
- Associate Member, American Society of Civil Engineers (ASCE)
- Eighth Degree Black Belt; designated Master martial arts instructor (“Sayaji”)
- Counsel Emeritus, national martial arts association
- SMOTJ, KTJ, Chevalier, Priory of the Holy Rood (Atlanta); Inspector
- Captain, Georgia State Defense Force (State Guard), JAG Officer/GSDF HHQ, Clay National Guard Center, Marietta, GA; SARSPEC III Designation; Anti Terrorism Officer Designation, Level 2
- Member, State Guard Association of the United States (SGAUS)
- Member, Association of the US Army (AUSA)
- Member, Society of American Military Engineers (SAME)